

## AgTools™ Academy for the Tree Fruit Industry:

**Wenatchee (Pears/Apples)**

**Yakima (Apples)**

**Kennewick (Cherries)**

Date:	February 15th, 2012	February 16th, 2012	February 17th, 2012
Time:	9:00 AM	9:00 AM	9:00 AM
Location:	Confluence Center, Wenatchee	TBA Yakima	Red Lion Hotel, Columbia Center, Kennewick

**Register by going to <https://www.agtools.org/>** and selecting the workshop site that best suites your location and farming operation. About a week prior to the meeting a case study, specific to each workshop, will be emailed to you. The purpose and content of the workshops are described below. Contact Clark Seavert at [clark.seavert@oregonstate.edu](mailto:clark.seavert@oregonstate.edu) or call 503-961-4709 if you have questions.

Join Karina Gallardo and Clark Seavert in attending the *AgTools™ Academy* for the tree fruit industry. For those not familiar with *AgTools™*, it is a suite of software programs that helps agricultural producers make better decisions to manage the financial risk involved in agriculture. Our *AgTools™ Academy* is a workshop of special instruction presented by faculty, scientists, and industry professionals for a specific purpose. This workshop will focus on the topic of financing orchard renewal.

Participants will learn the importance of developing orchard renewal strategies using the *AgTools™* programs. By using the case study approach to learning, participants will help develop renewal strategies for a representative farm in their area that creates the highest level of success based on a 10-year forecast of the five most critical financial ratios.

Additionally, lender panel discussions will inform growers of the options available for financing orchard renewal and what is expected from the grower. **No fee is charged, however, the number of participants will be limited and pre-registering is required at <https://www.agtools.org/>.**

This workshop is co-sponsored by:

OSU-Department of Agricultural & Resource Economics

WSU-School of Economic Sciences-Tree Fruit Research and Extension Center

WSU- Extension Service